

The background features a large, abstract graphic on the left side composed of various shades of green triangles and polygons, creating a dynamic, geometric pattern. The rest of the page is white.

QCommission

Pay People Properly

www.qcommission.com

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

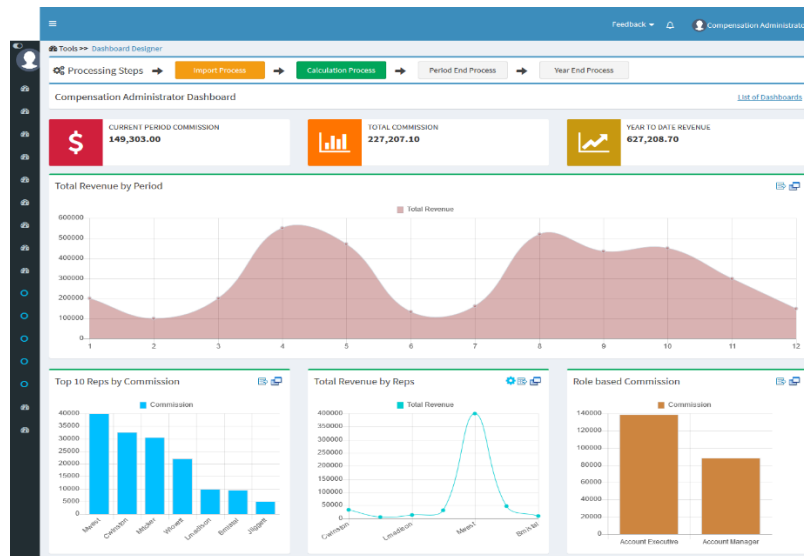
Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of settlement agreements
- Calculate commissions based on incoming revenue.
- Calculate and reconcile commissions from Life Carriers.
- Pay commissions as referral fees
- Pay commissions at time of funding.
- Pay commissions one-time or recurring basis
- Pay different commission rates for different agreements
- Pay different commission rates for producers and producer agencies.
- Split commission rates between producers
- Pay overrides to managers and principals
- Deduct service fees prior to calculating commissions
- Pay commissions as a portion of results, flat amounts, tier rate with thresholds, etc.
- Calculate incentives weekly, bi-weekly, monthly and other Chargeback commissions for cancelled contracts.
- Handle negative payouts.
- Adjust commissions for prior calculations.
- Pay draws or guaranteed payouts.

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QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can process some PDF format files too.

QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from Excel, PDF and fixed or text-delimited files
- Restrict Transaction import using a date range.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats.
- Eliminate shipping, tax charges from calculations.

Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.

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Victory Distribution and Services, Inc.
Payees Commissions Report To Manager

Manager : Cvinston Fiscal Year : 2006

Payee	Position	Gross Pay Amt	Draw Adj	Cap Adj	Other Adj	Net Pay Amount	Currency
Period : 1							
Barb Mistal	Sales Representative	9,600		6,600		3,000	USD
John Liggett	Sales Representative	2,000				2,000	USD
Ward Lovett	Sales Representative	7,600.6				7,600.6	USD
Period Total :						12,600.6	
Period : 2							
Barb Mistal	Sales Representative	11,800		8,800		3,000	USD
John Liggett	Sales Representative	1,000				1,000	USD
Ward Lovett	Sales Representative	4,400.4		599.6		5,000	USD
Period Total :						9,000	
Period : 3							
Barb Mistal	Sales Representative	17,200		14,100	-100	3,000	USD
John Liggett	Sales Representative	2,000			900	2,900	USD
Ward Lovett	Sales Representative	36,100.9	-599.6	13,501.3		22,000	USD
Period Total :						27,900	
Grand Total :						49,500.6	

Manager : Cvinston

QCommission
 Pay People Properly

Payee Ranking by Attainment

Performance Category	Fiscal Year	Period	Payee ID	Payee Name	Territory ID	Attainment	Attainment Percent	Goal Amount	Currency
Job Category : Sales Manager	2016	1	David Mgr	David Mgr	Downtown Office	3,586.00	0.00	0.00	USD
Job Category :									
House Service Fees	2016	1	House	House	Debt Legal Services, Inc.	3,586.00	0.00	0.00	USD
Job Category : Debt Consultant									
Audit Fees Commission	2016	1	Andy Rep	Andy Rep	Downtown Office	2,000.00	0.00	0.00	USD
Audit Fees Commission	2016	1	Brenda Rep	Brenda Rep	Downtown Office	797.50	0.00	0.00	USD
Audit Fees Commission	2016	1	Charlie Rep	Charlie Rep	Downtown Office	797.50	0.00	0.00	USD
Job Category : External Agency									
Referral Commission	2016	1	Elystan Fields Agency	Elystan Fields Agency	Downtown Office	1,586.00	0.00	0.00	USD

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Debt Legal Services, Inc. - Sales Commission Statement



Payee ID : Andy Rap **Plan ID :** Debt Consultant Plan **Gross Payout Amt :** 522.00 **Balance**
Payee Name : Andy Rap **Period :** [1/1/2016 - 1/14/2016] **Draw/Adv Adjustment :** 0.00 0.00
Territory ID : Downtown Offices **Position :** Debt Consultant **Cap Adjustment :** 0.00 0.00
Currency : USD **Fiscal Year :** 2016 **Minimum Pay Adjustment :** 0.00
Other Adjustment : 0.00
Adjustment To Payout : 0.00
Recovery From Payout : 0.00 **Net Payout Amt :** 522.00

Type	Group	Customer	Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
Payments		Joe Sigaak	Loan Audit Fees	2,000.00	1,305.00	40.00	522.00
Total :				2,000.00	1,305.00		522.00

Payees Incentive Commissions Report by Manager

Position	Incentive	Company	Period	Goal	Attainment	Calc Payout Amt	Currency
Debt Consultant	Audit Fees Commission	Debt Legal Services, Inc.	1	0.00	522.00	2,000.00	522.00 USD
Debt Consultant	Audit Fees Commission	Debt Legal Services, Inc.	1	0.00	180.00	797.50	180.00 USD
Total :				702.00	2,797.50		702.00

Date: 8/10/2017 11:03 AM

Victory Distribution and Services, Inc.



Payee Ranking by Attainment

Performance Category : All Product Revenue

Fiscal Year : 2006

Period : 3

Payee ID	Payee Name	Goal Amt	Attainment	Ranking	Job Category	Territory ID	Currency
Payee Job Category : Sales Manager							
Cwinston	Curt Winston	3,500,000	1,570,000	1	Sales Manager	RG01	
Mricker	Madie Ricker	2,000,000	1,310,000	2	Sales Manager	RG02	
Payee Job Category : Sales Representative							
Wlovett	Ward Lovett	1,000,000	500,000	1	Sales Representative	TERR03	
Lmadison	Loren Madison	900,000	400,000	2	Sales Representative	TERR04	
Mwest	Mark West	300,000	300,000	3	Sales Representative	TERR05	
Bmistal	Barb Mistal		220,000	4	Sales Representative	TERR02	
Liggett	John Liggett		20,000	5	Sales Representative	TERR01	