

The background features a large, abstract graphic on the left side composed of various shades of green triangles and polygons, creating a dynamic, geometric pattern. The rest of the background is plain white.

QCommission

Pay People Properly

www.qcommission.com

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

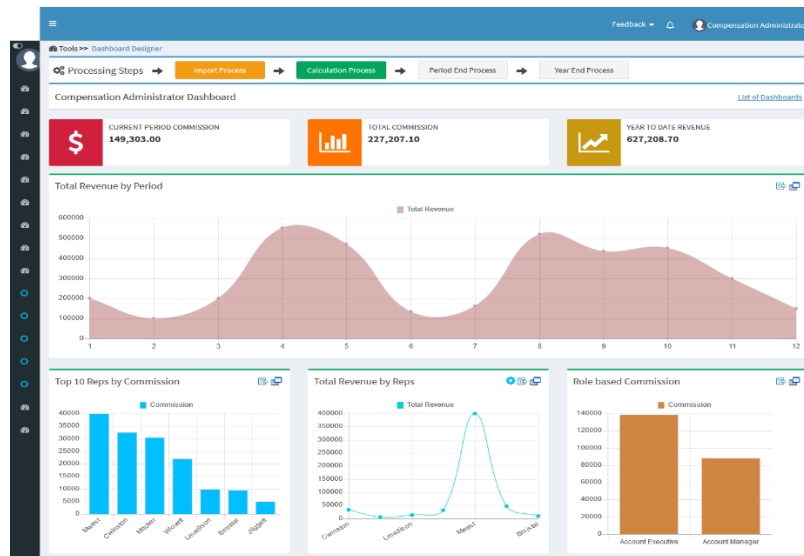
Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of services such as legal, audit, etc.
- Calculate commissions-based sales revenue or profit.
- Pay commissions at time of invoicing, at time of payment or when job is complete.
- Pay commissions on one-time payments or on multiple payments for a payment plan.
- Pay different commission rates for different services
- Pay different commission rates by payment plan
- Pay different commission rates for sales reps
- Split commission rates between sales reps
- Pay overrides to managers and principals
- Deduct service fees prior to calculating commissions
- Pay referral commissions
- Pay commissions as a portion of results, flat amounts, tier rate with thresholds, etc.
- Calculate incentives weekly, bi-weekly, monthly and other Chargeback commissions for cancelled contracts.
- Handle negative payouts.
- Pay draws or guaranteed payouts.

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QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can process some PDF format files too.

QCommission can also operate stand-alone.

- Import data from accounting systems including Invoices, Expenses, Payees, Customers and Products.
- Import from Loan Origination Systems (LOS) including Byte files, Calyx Point, Excel, and fixed or text-delimited files.
- Restrict Transaction import using a date range.
- Export Commissions directly to QuickBooks Accounts Payable
- Export data to Excel, and fixed or text-delimited file formats.

Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee
- Reproduce commission statements for prior periods
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees
- Generate ADP report or other forms of payroll reports
- View commission statements through the web.

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Reporting

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Fiscal Year : 2006

Company : Office Building Solutions Inc.

Payment by Transaction ID

Transaction ID : AA001
 Customer ID : Crossroads Properties
 Transaction Type : Invoice

Tran Eff Date	Period Line	Tran Line Type	Product ID	Sales Amt	Qty	Credit Amt	Attainment	Altman Pct	Payout Pct	Payout Period	Qual Amt	Payee Id	Invoice Id	Payout Amt
1/1/2006	1	Standard	Cisco Router	50,000.00	20.00	50,000.00	50,000.00	0.00	1.00	1	50,000.00	AA001	AA001-1	500.00
1/1/2006	1	Standard	Cisco Router	50,000.00	20.00	30,000.00	30,000.00	0.00	0.60	1	30,000.00	AA001	AA001-1	2,400.00
1/1/2006	1	Standard	McAfee Firewall	20,000.00	5.00	20,000.00	20,000.00	0.00	1.00	1	20,000.00	AA001	AA001-1	200.00
1/1/2006	1	Standard	McAfee Firewall	20,000.00	5.00	12,000.00	12,000.00	0.00	0.60	1	12,000.00	AA001	AA001-1	960.00
Total Credit Amt : 112,000.00													4,060.00	

Company : Office Building Solutions Inc.

Payee Ranking By Attainment

Perf Category : Product Gross Profit
 Period : 1
 Fiscal Year : 2006

Payee Id	Payee Name	Qual Amt	Attainment	Ranking	Job Category	Territory ID
Bath	Bath Mather	86,000.00	86,000.00	1	Sales Rep	West Office
A0000001	A0000001	42,000.00	42,000.00	2	Sales Rep	West Office

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Manager Plan :
 2006 - 1/31/2006
 Manager

Gross Payroll Amt : 3,052.00
 Draw/Adv Adjustment : .00
 Cap Adjustment : .00
 Other Adjustment : .00

Net Payroll Amt : 3,052.00

Statement

Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
Total : 305,300.00				

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Invoice ID	Invoice Date	Invoice	Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
AA001-2	1/1/2006	Invoice	Cisco Router	50,000.00	50,000.00	1.0000	500.00
AA002-1	1/5/2006	Invoice	McAfee Firewall	20,000.00	20,000.00	1.0000	200.00
AA002-2	1/5/2006	Invoice	McAfee Firewall	20,000.00	12,000.00	1.0000	1,200.00
AC001-1	1/10/2006	Invoice	Oracle Inc	100,000.00	100,000.00	1.0000	1,000.00
AC001-2	1/13/2006	Invoice	Oracle Inc	10,000.00	10,000.00	1.0000	100.00
AC002-1	1/13/2006	Invoice	Oracle Inc	7,200.00	7,200.00	1.0000	72.00
AC002-2	1/13/2006	Invoice	Oracle Inc	8,000.00	8,000.00	1.0000	80.00
AED01-1	1/15/2006	Invoice	Intel Xeon X440	30,000.00	30,000.00	1.0000	300.00
AED01-2	1/15/2006	Invoice	Intel Xeon X440	60,000.00	60,000.00	1.0000	600.00