

A large, abstract graphic on the left side of the page, composed of various shades of green triangles and polygons, creating a dynamic, geometric pattern.

QCommission

Pay People Properly

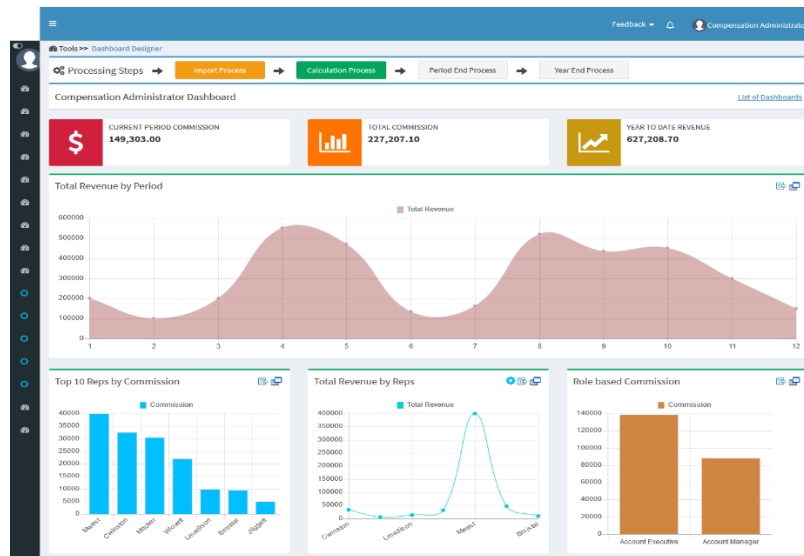
www.qcommission.com

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay against Property Sales, New Leases and Lease Renewals.
- Pay against Commercial and Residential businesses.
- Pay commissions against Sale amount, Net Sale amount, Units of sale.
- Deduct various fees such as desk and marketing fees from commission.
- Pay flat amount of commission per Sale.
- Pay different commission rates by tiers of revenue attainment.
- Pay Referral Fees.
- Pay employees, agents.
- Credit sales by specific property to payees.
- Credit sales by branch office, by specific deals to payees.
- Split commissions between multiple Payees.
- Pay different commission rates for Sales Reps
- Provide splits and overrides to Branch Managers and Regional Directors.
- Pay weekly, bi-weekly, twice-monthly, monthly, quarterly and annual.
- Pay various bonuses.
- Calculate commission on sale but pay out at time of close, move-in etc.
- Make adjustments to payouts.
- Pay draws or guaranteed payouts.
- Track commission calculations across terminations and job changes.



QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can process some PDF format files too.

QCommission can also operate stand-alone.

- Import data from QuickBooks including Invoices, Expenses, Payees, Customers and Products.
- Import from third party systems sale, leases, close and move-in data.
- Restrict Transaction import using a date range.
- Export Commissions directly to QuickBooks Accounts Payable and Payroll.
- Export data to Excel, and fixed or text-delimited file formats.

Plan Setup


The QCommission Plan describes an individual's sales commission plan in detail.

- Calculate payouts weekly, bi-weekly, monthly, bi-monthly, quarterly , etc.
- Have multiple commissions and bonuses per plan
- Create unique plans for every payee.
- Share plan calculations among payees.

Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.

Granite Escrow & Settlement Services - Sales Commission Statement															 Pay People Properly		
Payee ID : Alison M. Oddo			Plan ID : Sales Commission Plan			Gross Payout Amt : 5,144.04			Balance								
Payee Name : Alison M. Oddo			Period : 7 [7/1/2018 - 7/31/2018]			Draw/Adj Adjustment : 0.00			0.00								
Territory ID : Granite Escrow & Settlement Services			Position : Escrow officers			Cap Adjustment : 0.00			0.00								
Currency : USD			Fiscal Year : 2018			Minimum Pay Adjustment : 0.00			0.00								
											Other Adjustment : 0.00						
											Net Payout Amt: 5,144.04						
Escrow Number	Customer	Property Address	Date Opened	Date Closed	Fee Transfer	Sale Amount	Loan Amount	Escrow Fee	Courier Fee	1099 Fee	Technology Fee	Wire Fee	Commission Fee	Admin Net Commission Fee	Comm Rate	Paid Amount	
Incentive ID : Escrow Commissions																	
01-13965-AM0-1	Mary Lynn	23 E 22th St, HorroflNY,10010	6/5/2018	7/9/2018	7/9/2018	282,000.00	239,700.00	2,320.00	80.00	15.00	110.00	30.00	2,085.00	300.00	1,785.00	0.00	0.00
01-13982-AM0-1	Michael Morgan	9301 Alva Ct, Dallas, TX, 75220	6/11/2018	7/31/2018	7/31/2018	0.00	560,000.00	810.00	30.00	0.00	55.00	30.00	695.00	95.00	600.00	0.00	0.00
01-13983-AM0-1	Alexander Watson	1 Beckler Ave, Boston, MA, 2127	6/11/2018	7/31/2018	7/31/2018	2,975,000.00	1,646,000.00	11,117.50	50.00	0.00	110.00	60.00	10,897.50	300.00	10,597.50	0.00	0.00
01-13998-AM0-1	Josh Snow	487 J Ave, Ainsworth Dr, Dallas, TX, 75229	6/18/2018	7/31/2018	7/31/2018	787,500.00	546,000.00	4,592.00	75.00	15.00	110.00	30.00	4,362.00	300.00	4,062.00	0.00	0.00
01-14010-AM0-1	Oliver Johnson	407 71st St, Houston, TX, 77011	6/25/2018	7/23/2018	7/23/2018	1,088,500.00	685,100.00	5,200.60	55.00	15.00	110.00	30.00	4,990.60	300.00	4,690.60	14.80	694.04
01-14066-AM0-1	Christian Lewis	934 29th St, Houston, TX, 77011	7/19/2018	7/31/2018	7/31/2018	1,220,000.00	1,070,000.00	6,045.00	0.00	15.00	110.00	30.00	5,890.00	300.00	5,590.00	40.00	2,236.00
01-13672-AM0-1	Anthony Vello	224 E 20th Pl, Chicago, IL, 60628	2/12/2018	7/25/2018	7/26/2018	811,000.00	0.00	3,312.00	75.00	15.00	110.00	30.00	3,082.00	300.00	2,782.00	40.00	1,112.80
01-13928-AM0-1	Donald Fagen	12 B 25th St, New York, NY, 10010	5/17/2018	7/2/2018	7/2/2018	389,000.00	368,600.00	2,648.00	60.00	15.00	110.00	30.00	2,433.00	300.00	2,133.00	40.00	853.20
01-13959-AM0-1	Andrew Liu	398 E 33rd St, Chicago, IL, 60628	5/31/2018	7/19/2018	7/19/2018	0.00	358,000.00	770.00	0.00	0.00	55.00	0.00	715.00	95.00	620.00	40.00	248.00
Total :						7,542,000.00	5,473,400.00	36,815.10	425.00	90.00	880.00	270.00	35,150.10	2,290.00	32,860.10		5,144.04