

The background features a large, abstract geometric shape on the left side, composed of various shades of green triangles and polygons. The rest of the background is plain white.

QCommission

Pay People Properly

www.qcommission.com

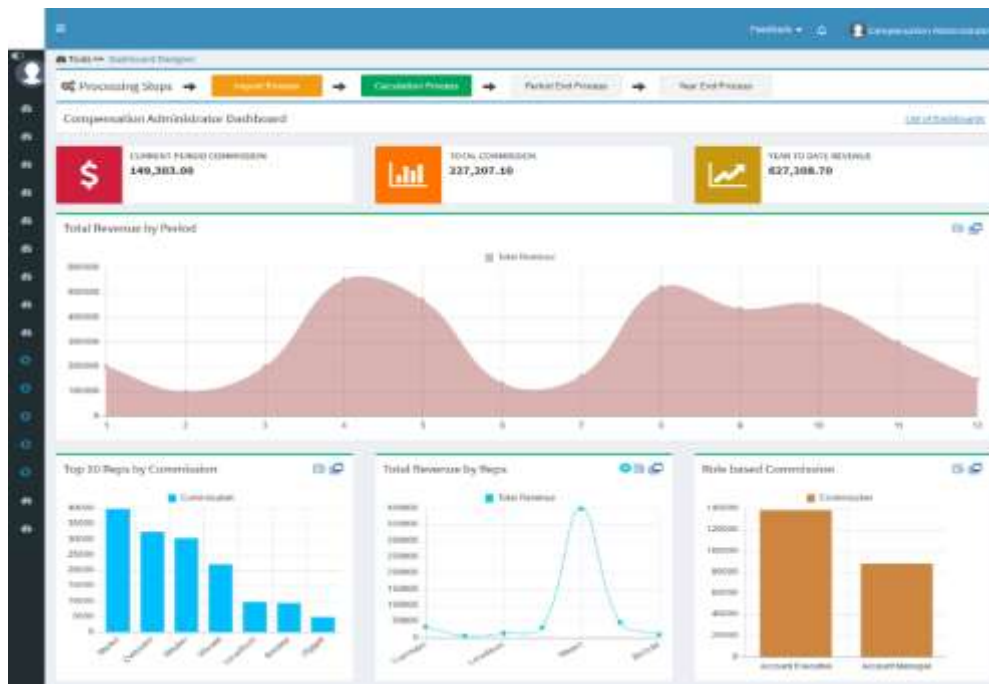
Overview

QCommission enables you to quickly calculate commission, verify results and distribute this information to your agencies, agents, brokers and staff. You can present the commission information in such a way that the sales people clearly understand what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your sales people to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of services such as Book sold, Revenue Based Commissions, Advance and Royalty Checks, etc.
- Calculate commissions-based book sold or Total revenue.
- Pay commissions at time of invoicing, at time of payment or when job is complete.
- Pay commissions on one-time payments or on multiple payments for a payment plan.
- Pay different commission rates for number of books sold.
- Pay different commission rates by payment plan.
- Pay different commission rates for Authors.
- Deduct service fees prior to calculating commissions
- Pay commissions as a portion of results, flat amounts, tier rate with thresholds, etc.
- Calculate incentives weekly, bi-weekly, monthly and other Chargeback commissions for cancelled contracts.
- Handle negative payouts.
- Pay draws or guaranteed payouts.



Import/Export

QCommission is designed to integrate with QuickBooks®, Salesforce.com, Sage Peachtree, MS Dynamics GP, MS Dynamics Axapta and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can also process some PDF format files. QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from Excel, PDF and fixed or text-delimited files
- Restrict Transaction import using a date range.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats.
- Eliminate shipping, tax charges from calculations.

Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.



Zenith Publishing, Inc. - Sales Commission Statement

Payer ID : Alan Shery
 Payer Name : Alan Shery
 Taxonomy ID : USK
 Currency : USD
 Payer ID : Alan Shery
 Period : 1/1/2018-12/31/2018
 Product : Author
 Period Year : 2018
 Gross Payable Amt : 1,123.79
 Deductible Adjustments : 0.00
 Cap Adjustments : 0.00
 Maximum Pay Adjustment : 0.00
 Other Adjustments : 0.00
 Adjustments To Payable : 0.00
 Recovery From Payout : 0.00
 Net Payable Amt : 1,123.79
 Balance : 0.00
 Balance : 0.00

Line	Date	Type	Group	Customer	Product ID	Sales Amount	Credits Amount	Commission Rate	Paid Amount
Commission									
Statement ID : 2 - Commission based on Book's Sell									
AD01-1	1/1/2018	Sales Receipt		Chicago Library Bookshops	Author Advance	718.00	20.00	1.00	24.00
AD01-1	1/1/2018	Sales Receipt		Area of Books	Author Advance	822.50	11.00	1.00	11.00
				Total		892.50	31.00		31.00
Statement ID : 3 - Commission based on Total Revenue									
AD01-1	1/1/2018	Sales Receipt		Chicago Library Bookshops	Author Advance	718.00	118.00	24.00	162.00
AD01-1	1/1/2018	Sales Receipt		Area of Books	Author Advance	822.50	82.50	10.00	18.25
				Total		892.50	892.50		149.25
Statement ID : 4 - Commission by Month's Month Sales									
				Total		892.50	892.50		149.25

Date : 12/26/2018 (GMT)

Page 1 of 2

Line	Date	Type	Group	Customer	Product ID	Sales Amount	Credits Amount	Commission Rate	Paid Amount
Commission									
				Total		892.50	1,499.00	17.00	1,113.79
				Total		892.50	1,499.00		1,113.79