

QCommission

Pay People Properly

Publishing- Royalty

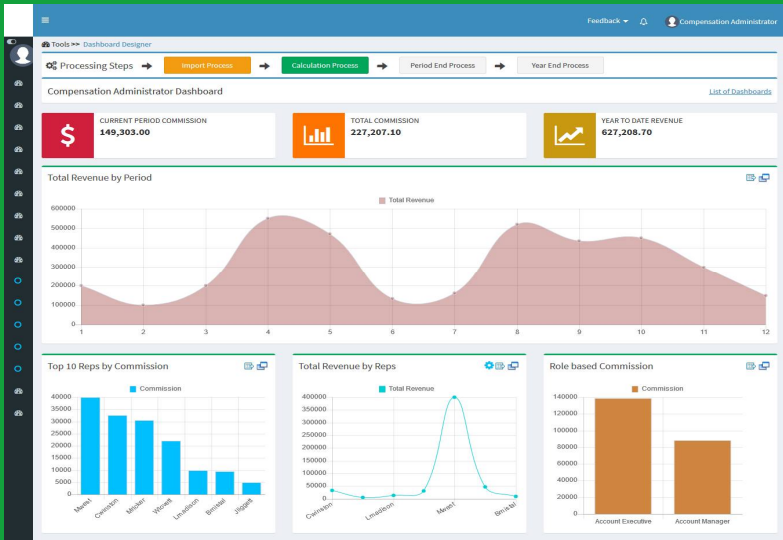
www.qcommission.com

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of services such as Book sold, Revenue Based Commissions, Advance and Royalty Checks, etc.
- Calculate commissions-based book sold or Total revenue.
- Pay commissions at time of invoicing, at time of payment or when job is complete.
- Pay commissions on one-time payments or on multiple payments for a payment plan.
- Pay different commission rates for number of books sold.
- Pay different commission rates by payment plan.
- Pay different commission rates for Authors.
- Deduct service fees prior to calculating commissions
- Pay commissions as a portion of results, flat amounts, tier rate with thresholds, etc.
- Calculate incentives weekly, bi-weekly, monthly and other Chargeback commissions for cancelled contracts.
- Handle negative payouts.
- Pay draws or guaranteed payouts.



Import/ Export

QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can also process some PDF format files. QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from Excel, PDF and fixed or text-delimited files
- Restrict Transaction import using a date range.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats.
- Eliminate shipping, tax charges from calculations

Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.

Zenith Publishing, Inc. - Sales Commission Statement

QCommission

Payee Name : Alan Harvey
 Territory ID : USA
 Currency : USD
 Fiscal Year : 2018
 Period : 1 [1/1/2018 - 1/31/2018]
 Position : Author
 Minimum Pay Adjustment : 0.00
 Other Adjustment : 0.00
 Adjustment To Payee : 0.00
 Recovery From Payee : 0.00
 Net Payee Amt : 1,325.75
 Balance : 0.00

Comments	In	Date	Type	Group	Customer	Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
Incentive ID : 1. Commission based on Books Sold										
A002 - 1		1/14/2018	Sales Receipt	Computer Library Bookshops	Anthony Ashrove		510.00	0.00	1.00	20.00
A001 - 1		1/31/2018	Sales Receipt	Acme of Books	Anthony Ashrove		382.50	0.00	1.00	15.00
						Total :	892.50	0.00		35.00
Incentive ID : 2. Commission based on Total Revenue										
A002 - 1		1/14/2018	Sales Receipt	Computer Library Bookshops	Anthony Ashrove		510.00	0.00	20.00	102.00
A001 - 1		1/31/2018	Sales Receipt	Acme of Books	Anthony Ashrove		382.50	0.00	10.00	38.25
						Total :	892.50	0.00		140.25
Incentive ID : 3. Commission by Rolling 6 Month Basis										
						Total :	892.50	0.00		140.25

Date : 12/28/2018 (GEN) Page 1 of 2

Payee Name	Date	Type	Group	Customer	Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
Alan Harvey				Alan Harvey		892.50	0.00	15.00	1,113.50
						Total :	892.50	0.00	1,113.50