

The background features a large, abstract geometric shape composed of various shades of green triangles and polygons, extending from the top-left corner towards the bottom-left. The rest of the background is plain white.

QCommission

Pay People Properly

www.qcommission.com

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

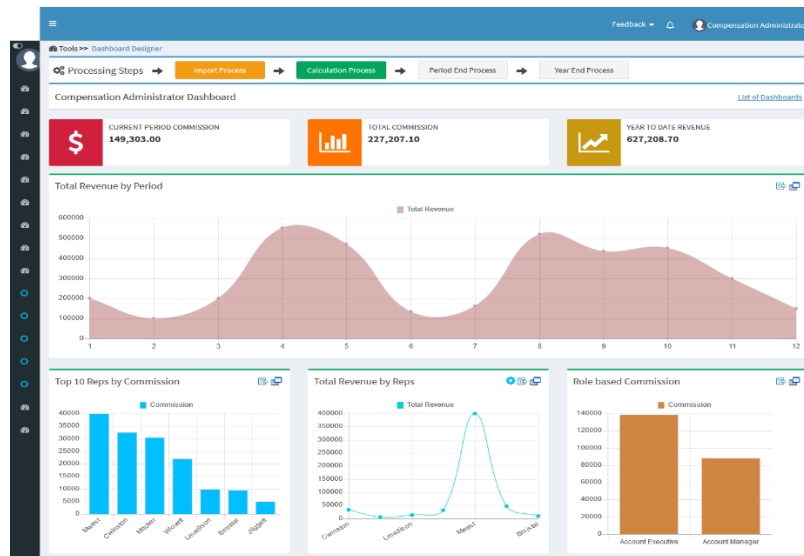
Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Handle multiple manufacturer related commissions
- Setup or import Sales Orders written to customers on manufacturer's behalf
- Calculate incoming commissions due from manufacturer based on sales orders
- Have unique commission calculations for each manufacturer
- Receive commission statements from manufacturers and enter/import into system
- Calculate commissions due to payees
- Pay commissions at the time of sales order, when customer billed or when manufacturer pays
- Pay commissions as flat amounts or as percentages
- Have unique commission plans by payees
- Split commissions between payees
- Pay commissions by sales or profit
- Pay tiered commissions rates by sales volume
- Pay overrides to sales managers.
- Pay weekly, bi-weekly, twice-monthly, monthly.

QCommission

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QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can process some PDF format files too.

QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from manufacturer data from Excel, PDF and fixed or text-delimited files.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats

Reporting

QCommission stores all data entered and all payout calculations.

- Produce incoming commission due statements from manufacturers
- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions.
- Email commission statements to payees.
- View commission statements through the web.

Larry Gerber, Inc., is a Manufacturing Rep firm based in the Northeast United States, providing sales services for fabrics and related soft goods. The primary customer base for this firm is the Interior Design business.

Larry Gerber, the owner of the firm, had been looking for a commissions software that would calculate commissions on a monthly basis. Larry's firm represents many different manufacturers, each of whom had their own unique commission rate programs. It was a very complicated set of calculations to complete for his representatives.

Larry had been using a FoxPro based application called SBT for his accounting needs. SBT had recently been acquired by AccPac, another accounting software vendor. Larry had this to say about his current environment "Record keeping was a nightmare and it was very difficult to get the reports I needed out of the system."

Larry asked his accountant to find a software system that would fill his needs. His accountant was using QuickBooks and was able to find Qcommission that integrates with QuickBooks. After a discussion with the Qcommission salesperson, Larry was able to decide on using Qcommission on the same day and bought the software. He also will be using QuickBooks for his accounting needs.

"Within a matter of weeks, I had my commission system set up and running. Last month I ran my commission calculations for the first time and was able to produce and distribute commission statements. Basha, the implementation consultant, had the patience to guide me through the implementation process very smoothly", says Larry. "I have already recommended Qcommission to other rep groups like mine".

Quote

"Within a matter of weeks, I had my commission system set up and running. Last month I ran my commission calculations for the first time and was able to produce and distribute commission statements. Basha, the implementation consultant, had the patience to guide me through the implementation process very smoothly. I have already recommended Qcommission to other rep groups like mine".

Larry Gerber Owner
Larry Gerber, Inc.

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Zenith Manufacturing Rep, Inc - Sales Commission Statement

Principal Commission Plan
1 (1/1/2017 - 1/31/2017)

Principal
2017

Gross Pay Amt : 990.00
DrawAdv Adjustment : 0.00
Cap Adjustment : 0.00
Minimum Pay Adjustment : 0.00
Other Adjustment : 0.00
Adjustment To Pay : 0.00
Recovery From Payment : 0.00
Net Pay Amt : 990.00

Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
Gross Amt : 0.00				
Construction	2,000.00	2,000.00	2.00	40.00
Construction	2,000.00	2,000.00	2.00	40.00
Construction	2,000.00	2,000.00	2.00	40.00
Construction	2,000.00	2,000.00	2.00	40.00
Abbe Construction	2,000.00	2,000.00	2.00	40.00
Beachwood Buildings	4,500.00	4,500.00	2.00	90.00
Beachwood Buildings	4,500.00	4,500.00	2.00	90.00
Beachwood Buildings	9,500.00	9,500.00	2.00	190.00

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Payees Commissions Report by Territory

Fiscal Year : 2017

Territory : ABC Associates, Inc.

2017 ABC Associates House 9000.00 Zenith Manufacturing Rep, Inc 0.00

2017 Perry Principal Principal 660.00 Zenith Manufacturing Rep, Inc 0.00

Territory : California-North

2017 Andy Rep Andy Rep Sales Rep 1650.00 Zenith Manufacturing Rep, Inc 0.00

Territory : California-South

2017 Brad Rep Brad Rep S' Sales Rep 850.00 Zenith Manufacturing Rep, Inc 0.00

2017 Charlie Rep Charlie Rep S' Sales Rep 1025.00 Zenith Manufacturing Rep, Inc 0.00

2017 Diana Rep Diana Rep S' Sales Rep 1450.00 Zenith Manufacturing Rep, Inc 0.00

Date : 5/10/2018 11:29 AM

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QCommission

Zenith Manufacturing Rep, Inc - Sales Commission Statement

Principal Commission Plan
1 (1/1/2017 - 1/31/2017)

Principal
2017

Gross Pay Amt : 1,650.00
DrawAdv Adjustment : 0.00
Cap Adjustment : 0.00
Minimum Pay Adjustment : 0.00
Other Adjustment : 0.00
Adjustment To Pay : 0.00
Recovery From Payment : 0.00
Net Pay Amt : 1,650.00

Tax Line	Total No Of Lines	Total No Of Tax	Tax Line Type	Loan Amt	Gross Profit
1	16	8	Standard	20000	20000.00
2	16	8	Standard	20000	20000.00
2	16	8	Standard	2000	2000.00
2	16	8	Standard	2000	2000.00
1	16	8	Standard	2000	2000.00
2	16	8	Standard	2000	2000.00
1	16	8	Standard	2000	2000.00
2	16	8	Standard	2000	2000.00
1	16	8	Standard	30000	30000.00
2	16	8	Standard	30000	30000.00
1	16	8	Standard	4500	4500.00
2	16	8	Standard	4500	4500.00
1	16	8	Standard	9500	9500.00
2	16	8	Standard	17000	17000.00
1	16	8	Standard	2000	2000.00
2	16	8	Standard	2000	2000.00

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Principal
2017

Gross Pay Amt : 1,650.00
DrawAdv Adjustment : 0.00
Cap Adjustment : 0.00
Minimum Pay Adjustment : 0.00
Other Adjustment : 0.00
Adjustment To Pay : 0.00
Recovery From Payment : 0.00
Net Pay Amt : 1,650.00

Tax	Date	Type	Group	Customer	Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
Gross Amt : 0.00									
BB001-2	11/2017	Payments		Abbe Construction	Counterstak	2,000.00	2,000.00	15.00	300.00
BB001-1	12/2017	Payments		Beachwood Buildings	Spectra Laser Horizontal	4,500.00	4,500.00	15.00	675.00
BB001-2	1/2/2017	Payments		Beachwood Buildings	Spectra Laser Pipe	4,500.00	4,500.00	15.00	675.00
Total :						11,000.00	11,000.00		1,650.00