

QCommission

Pay People Properly

QCOMMISSION INTEGRATION WITH SAGE INTACCT

www.qcommission.com

Overview

The calculation of commissions is a very complex problem, yet most of companies use highly manual processes to do the work. With more industry standards such as Sarbanes-Oxley Act, HIPPA, PCI etc., the extensive usage of an automated sales commission system has become an essential part of the today's business. With the QCommission application, we can eliminate the complex problem of calculating sales commissions. For sales people, nothing is more important than earning a commission for their sales performance. Sales people work hard to close their sales and expect to get their sales commissions accurately and on a timely basis.

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They expect the calculations to be accurate based upon the agreed upon compensation plans. They need transparent and detailed statements that explain the basis of every calculation.

Most sales people would agree that they do not get a clear and correct commission statement. Compensation plans are by their nature complex. The data needed to calculate the plans is not always available from a single source, the plans change on a regular basis and there are exceptions to the exceptions. Sales people get their sales commissions typically weeks after the period is over. Frequently the crediting and calculations are incorrect. As a result, the commission statements are not clear and obvious. They have no idea how they are getting paid, or waste time trying to figure out what they should get paid. Companies and sales people must deal with compensation litigations for paying less or paying over the expected results.

QCommission is a powerful, flexible sales commission software tool. It calculates sales people's compensation accurately and quickly. QCommission is integrated with Xero but can also be operated stand- alone.

Sage Intacct is the only cloud financial management solution with tomorrow's innovative technology to make your today easier powerful automation to transform your productivity modern cloud architecture to scale with your growing business.

Technology

Sage Intacct was built to be able to "talk" to your other best-in-class cloud systems with automated two-way, system-to-system communication. With our web services API, you don't need to worry about complex business logic. You have the flexibility to tailor your connections to your specific workflow processes. And you can be ready to go in a week or less.

Transaction ID	Transaction Date	Effective Date	Transaction Type	Dictionary	Product	Sales Amount	Primary Buyer	Page 1	Page 2
1000	12/31/2017	12/31/2017	Invoice	Service Properties	Fixed	200,000.00	Invoice		
1000	12/31/2017	12/31/2017	Invoice	Auto Registration	Book	200,000.00	Leadsheet	Agent	
1000	12/31/2017	12/31/2017	Invoice	Agent Remittance	Fixed	200,000.00	Invoice	Leadsheet	
1000	12/31/2017	12/31/2017	Invoice	Agent Remittance	Market Fee	200,000.00	Market	Leadsheet	Market
1000	12/31/2017	12/31/2017	Invoice	Trade Commission	Building Structure	200,000.00	Leadsheet		

Importing Data

QCommission imports the data in the Sage Intacct at a faster rate. Facilitates data filtering and formatting according to requirement and enables precise view of the data before filtering process. Enables easy and prioritized maintenance of databases.

Exporting Data

QCommission enables effective transfer of the data to the databases of Sage Intacct. Facilitates precise view of the data after filtering process. The System also facilities data size validations before initiating the export.

Conclusion

QCommission does a tremendous job, understanding the intricacies of the Sage Intacct data structure as well as the complications inherent in the data integration process. With this ability and its ease of use, it allows users to make more effective use of their Sage Intacct data process.