

The background features a large, abstract geometric shape on the left side, composed of various shades of green triangles and polygons. The rest of the background is plain white.

QCommission

Pay People Properly

www.qcommission.com

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

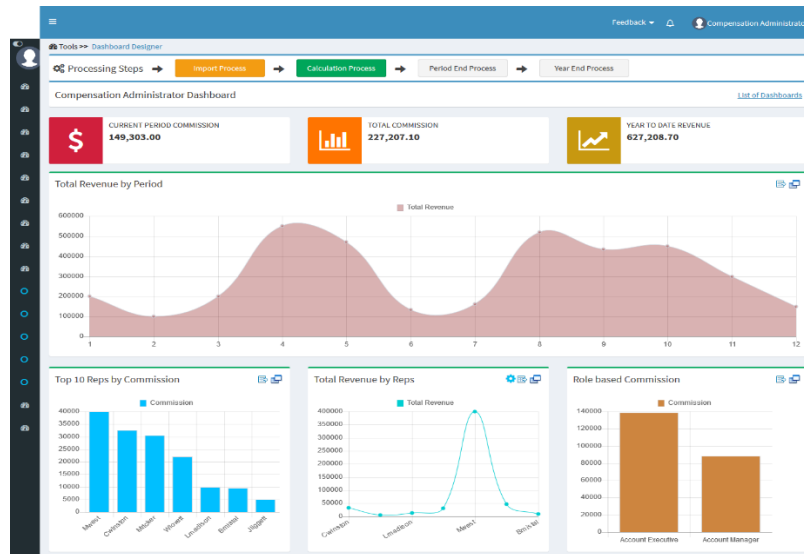
Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of services such as legal, audit, etc.
- Calculate commissions-based sales revenue or profit.
- Pay commissions at time of invoicing, at time of payment or when job is complete.
- Pay commissions on one-time payments or on multiple payments for a payment plan.
- Pay different commission rates for different services
- Pay different commission rates by payment plan
- Pay different commission rates for sales reps
- Split commission rates between sales reps
- Pay overrides to managers and principals
- Deduct service fees prior to calculating commissions
- Pay referral commissions
- Pay commissions as a portion of results, flat amounts, tier rate with thresholds, etc.
- Calculate incentives weekly, bi-weekly, monthly and other Chargeback commissions for cancelled contracts.
- Handle negative payouts.
- Pay draws or guaranteed payouts.

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QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can process some PDF format files too.

QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from Excel, PDF and fixed or text-delimited files
- Restrict Transaction import using a date range.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats.
- Eliminate shipping, tax charges from calculations.

Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.

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Reporting

Office Building Solutions Inc. - Sales Commission Statement

Paper ID : 86252007
 Paper Name : Admin
 Territory ID : West Office
 Plan ID : Sales Manager (Full)
 Period : 1/1/2006 - 1/31/2006
 Product : Sales Manager
 Fiscal Year : 2006
 Gross Payable Amt : 3,062.00
 Earnings Adjustment : .00
 Cap. Adjustment : .00
 Other Adjustment : .00
 Balance : .00
 Net Payable Amt : 3,062.00

Item	Date	Type	Group	Customer	Product ID	Sales Amount	Commission Rate	Commission Amount	Peak Amount
Invoice ID : Sales Manager Outside									
AA001-1	1/1/2006	Invoice		Chowdhury Properties	Chowdhury	20,000.00	1.0000	2,000.00	20,000.00
AA001-2	1/1/2006	Invoice		Chowdhury Properties	Chowdhury	20,000.00	1.0000	2,000.00	20,000.00
AA002-1	1/1/2006	Invoice		Chowdhury Properties	Chowdhury	12,000.00	1.0000	1,200.00	12,000.00
AA002-2	1/1/2006	Invoice		Chowdhury Properties	Chowdhury	8,000.00	1.0000	800.00	8,000.00
AC001-1	1/1/2006	Invoice		Opus Inc	Opus	100,000.00	1.0000	10,000.00	100,000.00
AC001-2	1/1/2006	Invoice		Opus Inc	Opus	10,000.00	1.0000	1,000.00	10,000.00
AC002-1	1/1/2006	Invoice		Opus Inc	Opus	7,200.00	1.0000	720.00	7,200.00
AC002-2	1/1/2006	Invoice		Opus Inc	Opus	8,000.00	1.0000	800.00	8,000.00
AB001-1	1/1/2006	Invoice		Opus Inc	Opus	20,000.00	1.0000	2,000.00	20,000.00
AB001-2	1/1/2006	Invoice		Opus Inc	Opus	60,000.00	1.0000	6,000.00	60,000.00
Total						305,200.00		30,520.00	3,062.00

Office Building Solutions Inc. - Sales Commission Statement

Paper ID : Admin
 Paper Name : Admin
 Territory ID : West Office
 Plan ID : Sales Manager (Full)
 Period : 1/1/2006 - 1/31/2006
 Product : Sales Manager
 Fiscal Year : 2006
 Gross Payable Amt : 3,060.00
 Earnings Adjustment : .00
 Cap. Adjustment : .00
 Other Adjustment : .00
 Balance : .00
 Net Payable Amt : 3,060.00

Item	Date	Type	Customer	Product ID	Qty	Sales Amount	Commission Rate	Commission Amount	Peak Amount
Invoice ID : Product Sales Commission									
AA001-1	1/1/2006	Invoice	Chowdhury Properties	Chowdhury	20.00	50,000.00	20,000.00	30,000.00	8,000.00
AA001-2	1/1/2006	Invoice	Chowdhury Properties	Chowdhury	5.00	20,000.00	8,000.00	12,000.00	8,000.00
Total						70,000.00		42,000.00	3,060.00
Invoice ID : Service Sales Commission									
AA002-1	1/1/2006	Invoice	Chowdhury Properties	Chowdhury	100.00	12,000.00	5,000.00	6,000.00	3,000.00
AA002-2	1/1/2006	Invoice	Chowdhury Properties	Chowdhury	80.00	8,000.00	4,000.00	4,000.00	2,400.00
Total						180.00		10,000.00	5,400.00

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Reporting

Company : Office Building Solutions Inc. **QCommission**

Payee Ranking By Attainment

Perf. Category : Product Gross Profit Fiscal Year : 2006

Period : 1

Payee ID	Payee Name	Goal Amt	Attainment	Ranking	Job Category	Territory ID
Braester	Beth Braester	.00	96,000.00	1	Sales Rep	West Office
Anderick	Al Anderick	.00	42,000.00	2	Sales Rep	West Office

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Company : Office Building Solutions Inc. **QCommission**

Payment by Transaction ID

Transaction ID : AA001 Fiscal Year : 2006

Customer ID : Ocmwsl Properties

Transaction Type : Invoice

Tran ID	Period	Tran Type	Qty	Sales Amt	Crtd Amt	Attainment	Attain Percent	Paymnt	Paymnt Period	Qualiftr	Paymnt14	Paymnt14	Paymnt Amt			
11/2006	1	Standard	20.00	50,000.00	50,000.00	50,000.00	0.00	1	1	1.00	112,000.00	112,000.00	300.00			
11/2006	1	Standard	20.00	50,000.00	30,000.00	30,000.00	0.00	1	1	8.00	.00	.00	2,400.00			
11/2006	1	Standard	5.00	20,000.00	20,000.00	20,000.00	0.00	1	1	1.00	.00	.00	200.00			
11/2006	1	Standard	5.00	20,000.00	12,000.00	12,000.00	0.00	1	1	8.00	.00	.00	960.00			
Total :												140,000.00	30.00	112,000.00	112,000.00	4,080.00

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