

A large, abstract graphic on the left side of the page, composed of various shades of green triangles and polygons, creating a dynamic, geometric pattern.

**QCommission**

Pay People Properly

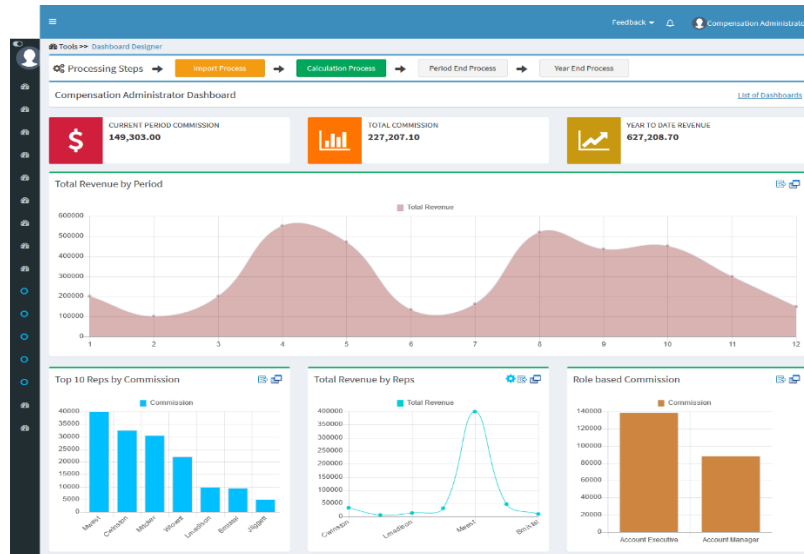
[www.qcommission.com](http://www.qcommission.com)

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

### **Calculate Accurately with Flexible Rules**

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of services such as legal, audit, etc.
- Calculate commissions-based sales revenue or profit.
- Pay commissions at time of invoicing, at time of payment or when job is complete.
- Pay commissions on one-time payments or on multiple payments for a payment plan.
- Pay different commission rates for different services
- Pay different commission rates by payments plan
- Pay different commission rates for sales reps
- Split commission rates between sales reps
- Pay commissions based on revenue or quantity such as kWh
- Pay commissions as percentage, flat amount, tier rates
- Calculate incentives weekly, bi-weekly, monthly and other Chargeback commissions for cancelled contracts.
- Pay overrides to managers and principals
- Deduct service fees prior to calculating commissions
- Pay referral commissions
- Handle negative payouts.  
Pay draws or guaranteed payouts.



QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can process some PDF format files too.

QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from Excel, PDF and fixed or text-delimited files
- Restrict Transaction import using a date range.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats.
- Eliminate shipping, tax charges from calculations.

## Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.

## Year to Date Commission Payout

Fiscal Year	Period	Payee ID	Payee Name	Payee Job Category	Credit Amt	Calc Payout Amt	Currency
<b>Payee_ID : Connor Williams</b>							
2016	1	Connor Williams	Connor Williams	Closer	4.14	1,240.50	USD
2016	1	Connor Williams	Connor Williams	Closer	40.38	12,774.12	USD
						<b>14,014.62</b>	
<b>Payee_ID : Eddie Rep</b>							
2016	1	Eddie Rep	Eddie Rep		1,500.00	400.00	USD
						<b>1,500.00</b>	<b>400.00</b>
<b>Payee_ID : Frederik Devantier</b>							
2016	1	Frederik Devantier	Frederik Devantier	Seller (Freshman)	14.00	800.00	USD
						<b>14.00</b>	<b>660.00</b>
<b>Payee_ID : Robert Rask</b>							
2016	1	Robert Rask	Robert Rask	Closer Manager	2.85	1,140.00	USD
2016	1	Robert Rask	Robert Rask	Closer Manager	7.65	3,000.00	USD
						<b>10.50</b>	<b>4,200.00</b>
						<b>1,569.00</b>	<b>19,274.62</b>

## Construction Solar, Inc. - Sales Commission Statement

Payee ID : Eddie Rep	Plan ID : Effective Dating Commission Plan	Gross Payout Amt : 400.00	Balance
Payee Name : Eddie Rep	Period : 1/1/2016 - 1/14/2016	Draw/Amt Adjustment : 0.00	0.00
Territory ID : USA	Position :	Cap Adjustment : 0.00	0.00
Currency : USD	Fiscal Year : 2016	Minimum Pys Adjustment : 0.00	
		Other Adjustment : 0.00	
		Adjustment To Payout : 0.00	
		Recover From Payout : 0.00	Net Payout Amt : 400.00

Txn	Date	Type	Group	Customer	Product ID	Sales Amount	Credit Amount	Comm Rate	Paid Amount
<b>Comments</b>									
<b>Incentive ID : Effective Commission</b>									
Goal Amt : 0.00									
E001-1	1/14/2016	Invoice	Effective Dating	Gregory Clements	Micro	500.00	500.00	20.00	100.00
E002-1	1/14/2016	Invoice	Effective Dating	Robbann Ozan	Micro	1,000.00	1,000.00	30.00	300.00
						<b>Total :</b>	<b>1,500.00</b>	<b>1,500.00</b>	<b>400.00</b>

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### Construction Solar, Inc. - Sales Commission Statement

**Plan ID** : Connor Williams | **Commission Plan** : Closer Commission Plan | **Gross Payout Amt** : 12,774.12 | **Balance** : 0.00  
**Payee Name** : Connor Williams | **Period** : 1/1/2016 - 1/14/2016 | **Draw/Adj. Adjustment** : 0.00 | **Balance** : 0.00  
**Territory ID** : USA | **Position** : Closer | **Cap. Adjustment** : 0.00 | **Minimum Pay. Adjustment** : 0.00 | **Other Adjustment** : 0.00  
**Currency** : USD | **Fiscal Year** : 2016 | **Adjustment To Payout** : 0.00 | **Recovery From Payout** : 0.00 | **Net Payout Amt** : 12,774.12

Tax	Date	Type	Customer	Product ID	Rate	Appoint	Sales Amount	Gross Profit	Credit Amount	Comm Rate	Calc Amount	Paid Amount
<b>Incentive ID : Closer Commission</b>												
					Event	Invoiced						
P-20194-16-1	1/14/2016	Invoice	Alpha Ghedhill	Central	7.41		29,640.00	29,640.00	3.71	300.00	1,111.50	1,111.50
P-20213-16-1	1/14/2016	Invoice	Karen Marshall	Central	3.42		15,048.00	15,048.00	1.71	300.00	513.00	513.00
P-20213-16-1	1/14/2016	Invoice	Karen Marshall	Central	3.42		15,048.00	15,048.00	1.71	300.00	513.00	513.00
P-20295-16-1	1/5/2016	Invoice	Gregory Clements	Central	6.56		29,498.00	29,498.00	3.28	300.00	984.00	984.00
P-20235-16-1	1/14/2016	Invoice	Andrew Adair	Central	4.85		21,560.00	21,560.00	2.43	300.00	727.50	727.50
P-20235-16-1	1/14/2016	Invoice	Andrew Adair	Central	4.85		21,560.00	21,560.00	2.43	300.00	727.50	727.50
					<b>Total</b>		132,354.00	132,354.00	15.27		4,576.50	3,336.00
<b>Incentive ID : Closer Commission</b>												
					Event	Paid						
P-20194-16-1	1/14/2016	Invoice	Alpha Ghedhill	Central	7.41		29,640.00	29,640.00	3.71	300.00	1,111.50	1,111.50
P-20295-16-1	1/5/2016	Invoice	Gregory Clements	Central	6.56		29,498.00	29,498.00	3.28	300.00	984.00	984.00
					<b>Total</b>		59,138.00	59,138.00	6.99		2,095.50	2,095.50
<b>Incentive ID : Funding Commission</b>												
					Event							
P-20194-16-1	1/14/2016	Invoice	Alpha Ghedhill	Central	7.41		29,640.00	29,640.00	7.41	290.8091	2,155.64	2,155.64
P-20213-16-1	1/14/2016	Invoice	Karen Marshall	Central	3.42		15,048.00	15,048.00	3.42	350.00	1,197.00	1,197.00

### Payee YTD Incentive Summary

Payee ID	Territory ID	Incentive ID	Plan ID	Period Fiscal Year	Goal Amount	Attainment	Goal Amount	Attainment	Payout Amount	Total Goal Currency
ECSA Rep	USA	Effective Commission	Effective Dating Commission Plan	1/2016	0.00	1,500.00	0.00	1,500.00	400.00	0.00 USD