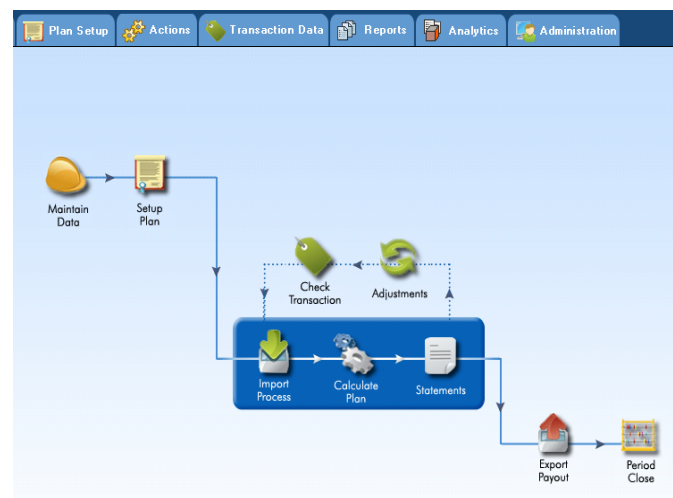


QCommission enables you to quickly calculate commission, verify results and distribute this information to your agencies, agents, brokers and staff. You can present the commission information in such a way that the sales people clearly understand what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your sales people to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of services such as legal, audit, etc.
- Calculate commissions based sales revenue or profit.
- Pay commissions at time of invoicing, at time of payment or when job is complete.
- Pay commissions on one-time payments or on multiple payments for a payment plan.
- Pay different commission rates for different services
- Pay different commission rates by payment plan
- Pay different commission rates for sales reps
- Split commission rates between sales reps
- Pay overrides to managers and principals
- Deduct service fees prior to calculating commissions
- Pay referral commissions
- Pay commissions as a portion of results, flat amounts, tier rate with thresholds, etc.
- Calculate incentives weekly, bi-weekly, monthly and other
- Charge back commissions for cancelled contracts.
- Handle negative payouts.
- Pay draws or guaranteed payouts.



Import/ Export

QCommission is integrated with QuickBooks™, Salesforce.com, SAP Business One, Sage Peachtree MS Dynamics GP, MS Dynamics Axapta and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can also process some PDF format files. QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from Excel, PDF and fixed or text-delimited files.
- Restrict Transaction import using a date range.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats.
- Eliminate shipping, tax charges from calculations

Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions.
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.

Payouts Report for Current Period Detail

QCommission

Company : Debt Legal Services, Inc.

Current Period : 1 [2009/1/1 - 2009/1/14]

Fiscal Year : 2009

Payee Name	Payee Job	Territory	GL Expense Account	Class	Summary Amount
Andy Rep	Debt Consultant	Downtown Office			522.00

Txn	Date	Customer	Product	Sales Amount	Gross Profit	Quantity	Txn Status
AA001 - 1	1/14/2009	Joe Sixpack	Loan Audit Fees	2,000.00	2,000.00	.00	Paid
Total (USD):				2,000.00	2,000.00	.00	

Payee Name	Payee Job	Territory	GL Expense Account	Class	Summary Amount
Brenda Rep	Debt Consultant	Downtown Office			140.00

Txn	Date	Customer	Product	Sales Amount	Gross Profit	Quantity	Txn Status
AA002 - 1	1/14/2009	Suzie Homemaker	Loan Audit Fees	1,595.00	1,595.00	.00	Paid
Total (USD):				1,595.00	1,595.00	.00	

Payee Name	Payee Job	Territory	GL Expense Account	Class	Summary Amount
Charlie Rep	Debt Consultant	Downtown Office			140.00

Txn	Date	Customer	Product	Sales Amount	Gross Profit	Quantity	Txn Status
AA002 - 1	1/14/2009	Suzie Homemaker	Loan Audit Fees	1,595.00	1,595.00	.00	Paid
Total (USD):				1,595.00	1,595.00	.00	

Payee Name	Payee Job	Territory	GL Expense Account	Class	Summary Amount
David Mgr	Debt Consultant	Downtown Office			200.50

Txn	Date	Customer	Product	Sales Amount	Gross Profit	Quantity	Txn Status
AA001 - 1	1/14/2009	Joe Sixpack	Loan Audit Fees	2,000.00	2,000.00	.00	Paid
AA002 - 1	1/14/2009	Suzie Homemaker	Loan Audit Fees	1,595.00	1,595.00	.00	Paid
Total (USD):				3,595.00	3,595.00	.00	

Date : 8/9/2009

Page 1 of 2

Debt Legal Services, Inc. - Sales Commission Statement

Payee : Andy Rep
Payee Name : Andy Rep
Territory ID : Downtown Office
Plan ID : Debt Consultant
Period : 1
Position : Debt Consultant
Fiscal Year : 2009

Txn	Date	Type	Customer	Product ID	Invoice Amt
Incentive ID	Audit Fees Commission				
AA001 - 1	1/14/2009	Payments	Joe Sixpack	Loan Audit Fees	2,000.00
Total(USD)					2,000.00

Company : Debt Legal Services, Inc.
Payee Ranking By Attainment

Perf.Category : Audit Fees Commission
Period : 1

Payee Id	Payee Name	Goal Amt	Att
Andy Rep	Andy Rep	.00	
Charlie Rep	Charlie Rep	.00	
Brenda Rep	Brenda Rep	.00	



Company : Debt Legal Services, Inc.
Payees Commissions Report To Manager



Manager:

Fiscal Year: 2009

Per: 1 Payee	Position	Gross Pay Amt	Draw Adj	Cap Adj	Other Adj	Net Pay Amount	Currency
Charlie Rep	Debt Consultant	140.00	.00	.00	.00	140.00	USD
David Mgr	Sales Manager	200.50	.00	.00	.00	200.50	USD
Elysian Fields Agency	External Agency	200.00	.00	.00	.00	200.00	USD
House		1,390.00	.00	.00	.00	1,390.00	USD

Total : 1,930.50 USD

Manager:

Total : 1,930.50 USD